Appendix C Pricing Index
DIR-CPO-4463
Skinny Cat Software LLC dba Element Learning Management Solutions

Product Description	Product Number	MSRP List Price	DIR Discount %	DIR Discounted Price
SaaS ELEMENT LMS Annual License; -Unlimited Users, Unlimited Courses -Includes 5,000 Active Course Registrations -Additional Active Course Registrations available in blocks of 500 at $750.00 -20GB Storage; 20GB Monthly Data Transfer -Includes updates & maintenance	Standard ELEMENT LMS	$9,282	12%	$8,168
SaaS ELEMENT LMS Annual License; -Unlimited Users, Unlimited Courses -Includes 10,000 Active Course Registrations -Additional Active Course Registrations available in blocks of 1000 at $1000.00 -30GB Storage; 30GB Monthly Data Transfer -Includes updates & maintenance	Power ELEMENT LMS	$14,742	12%	$12,973
SaaS ELEMENT LMS Annual License; -Unlimited Users, Unlimited Courses -Includes 50,000 Active Course Registrations -Additional Active Course Registrations available in blocks of 10,00 at $8250.00 -Virtual Online Training included -40GB Storage; 40GB Monthly Data Transfer -Includes updates & maintenance	Premium ELEMENT LMS	$49,140	12%	$43,243
Element E-commerce Gateway Annual License; - WooCommerce payment integration for Texas NIC or other gateway. - Includes testing, CPA validation, and security lockdown - Includes updates & maintenance	Element E-commerce Gateway	$5460	12%	$4,805

SCORM Annual Active Course Registrations - Includes 5,000 SCORM registrations - Overage registrations at $0.75 each - Additional registrations in blocks of 1,000 at $750.	ElementLMS- SCORM Software Service 5000	$4,096	12%	$3,605
SCORM Annual Active Course Registrations - Includes 10,000 SCORM registrations - Overage registrations at $0.60 each - Additional registrations in blocks of 1,000 at $600	ElementLMS- SCORM Software Service 10000	$6,552	12%	$5,766
SCORM Annual Active Course Registrations - Includes 50,000 SCORM registrations - Overage registrations at $0.40 each - Additional registrations in blocks of 1,000 at $400	ElementLMS- SCORM Software Service 50000	$21,840	12%	$19,219

Service Description	Product Number	MSRP List Price	DIR Discount %	DIR Discounted Price
Professional Services to Configure Element LMS for client needs, (hourly rate)	LMS Standard Configuration	$192 /Hr	18%	$157 /Hr
Custom Configurations/API Integration - Updates and Annual Maintenance (20% of Professional Service Fees to implement custom LMS options, API integrations, and/or custom plug-ins)	Custom Configuration Maintenance	$192 /Hr	18%	$157 /Hr

Option Description	Product Number	MSRP List Price	DIR Discount %	DIR Discounted Price
Professional Services for Custom Configuration of Element Options (such as e- commerce) (hourly rate)	LMS Option Configuration	$192/Hr	18%	$157 /Hr
Custom API Integration (using industry standard development tools and web service technology) (hourly rate)	API Integration	$192/Hr	18%	$157 /Hr
Custom Plugin Development (hourly rate)	Custom Plugin	$213 /Hr	18%	$175 /Hr
On-site Training per day (within the State of Texas)	On-site Training	$2,730	30%	$1,911
Voice Validate plugin telephony service (monthly) - Includes up to 500 transactions per month - additional transactions are 40 cents each.	Voice Validate	$260	20%	$208